Pooling Partners wins 'fresh' pallet supply contract from Kanes Foods – now sole supply

Leading high quality pallet pooling specialist, IPP Logipal UK & Ireland, part of Pooling Partners, has won a sole-supply contract from Kanes Foods, one of the UK's most respected suppliers of fresh prepared chilled produce to the major multiples. Previously, Kanes Foods dual-sourced its pallets.

Mark Harris, company director, Kanes Foods said: "IPP Logipal offers a great quality product and excellent customer service. This has been demonstrated time and again over the past five years, convincing us to award it our full pallet business. Previously, our requirements were split 50:50 with another supplier.

"IPP's systems are easy to understand and administer, we enjoy ease of communication and believe we will benefit from improved value from the sole supply agreement. This new contract represents a joint opportunity to provide growth for IPP which could unlock further potential savings for Kanes Foods."

Carl McInerney, country director of IPP Logipal UK & Ireland, part of Pooling Partners, commented: "It is rewarding to have won all of the company's pallet business based on the quality of our product, excellence of our service delivery, our people and the value for money we offer.

"Kanes Foods is a trade direct customer and over the past five years it has noticed a significant increase in the quality of IPP Logipal pallet deliveries from retail distribution centres compared to those from the previous shared supplier. It has found our online ordering system, epallet partner, to be very user friendly and with its access to 24-hour reporting can manage its pallet balances easily."

Notes to Editors:

Kanes Foods
Kanes Foods, based in the Vale of Evesham, is one of the leading UK suppliers of fresh prepared chilled produce to the major multiples.

It manufactures from four factories on a 28-acre site in Worcestershire.

The new £30 million eco salad factory features a wildflower meadow domed roof merging into the Cotswold hills, Hempclad® walls, solar panels and geothermal pumps. The bio-diverse wildflower grass roof is believed to be the largest in the UK.

An independent, privately-owned company with a reputation for quality, innovation and flexibility, Kanes Foods fresh chilled produce includes salads, dressed salads, stir fry, bean sprouts, fresh egg noodles, dressings and sauces plus prepared vegetables.

About Pooling Partners
Pooling Partners is Europe's #1 integrated full-service pooler and producer of pallets and boxes.

With a history dating back to 1891, this Dutch family business provides pallet and box pooling services across Europe and is also one of Europe's largest producers of wooden pallets. It operates three pooling networks in demanding supply chains: the IPP Logipal pool, the European network PAKi Logistics, and its PRS Return System.

The IPP Logipal pool is a leading rental provider of pallets and boxes in fast moving consumer goods and industrial supply chains across Europe. Via an extensive service centre network customers rent IPP pool pallets to store and deliver their brands. By deploying its pooling expertise in recovery and refurbishment, customers of the IPP Logipal pool are provided with pool pallets when and wherever they need them.

Pooling Partners is a long-standing and leading exponent of circular economy models, promoting recovery and continual re-use of durable standard pallets and boxes in efficient and sustainable pooling systems. Its production facilities source from sustainably managed forests and produce and repair over 20 million pallets and boxes per annum from wood that is PEFC™ or FSC® certified.

The company has an annual turnover of ca. € 300 million and employs around 800 staff.

For more information, please visit: **www.poolingpartners.com**

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